

PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



CONSTRUCTION
New Hire

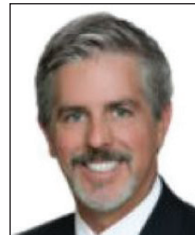


Audrey Bullwinkel

Westlake Consulting Group is building an exciting team in our San Diego office! WCG welcomes Audrey Bullwinkel as Project Manager. She brings a decade of construction project management focused in the life science sector. Audrey is skilled at building collaborative relationships with key project stakeholders to drive project goals, provide solutions and deliver successful projects. Audrey excels at managing teams, scope, budget and schedule on fast-paced projects. Her experience includes R&D life science, cGMP facilities, and pharmaceutical biotechnology. Westlake Consulting Group is a construction project management firm based in Seattle expanding their presence in San Diego and the Bay Area.



FINANCE
New Hire



Mike Sarthou

TMC Financing has appointed Mike Sarthou as Senior Vice President of Business Development to amplify the company's presence in Southern California. Sarthou, with almost 30 years of small business lending experience, has originated over \$2.4 billion in SBA 504 commercial real estate projects and is known for consistently exceeding customer expectations and closing complex transactions. In his new position at TMC Financing, Sarthou will continue to champion economic development and growth within California's small business communities via the SBA 504 Program. He will be working closely with his long-time colleague, Merri Adams, who is also joining the TMC Financing team.



CONSTRUCTION
New Hire



Matt First

Westlake Consulting Group is growing our San Diego office! WCG welcomes Matt First to our team as Senior Project Manager. With more than 16 years of construction industry experience, Matt will be the market lead for the office. Matt excels at managing project teams with experience in: Life science, Class A office TI, multi-family, and hospitality. Matt will focus on assisting clients through complex construction projects and championing new business opportunities. Westlake Consulting Group is a construction project management firm based in Seattle and has been expanding their presence in California in both San Diego and the Bay Area.



FINANCE
New Hire



Merri Adams

Merri Adams has joined TMC Financing as Senior Vice President of Business Development, to further expand the company's presence in Southern California. Adams brings more than 12 years of industry experience, having helped over 1,600 small businesses secure \$2.4 billion in SBA 504 commercial real estate financing. She is highly regarded as a top producer and SBA 504 expert, known for her ability to drive positive outcomes and deliver outstanding customer service. In her new role, Adams will continue to promote economic development and foster growth in California's small business communities through the SBA 504 Program. To accomplish this mission, Adams will collaborate closely with Mike Sarthou, her long-time colleague, who will also be joining the TMC Financing team.



ARCHITECTURE & INTERIOR DESIGN
New Hire



Gerrick Sales

Gensler, global design, architecture, and planning firm is pleased to announce and welcome Gerrick Sales to the San Diego office as the newest Senior Lab Planner /Design Manager for life sciences. Gerrick received his Bachelor of Science in Architecture from the University of Santo Tomas in the Philippines and brings to the team over 25+ years of experience as a Senior Project Manager and Lab Planner. His extensive background and expertise in lab planning will be extremely influential to Gensler San Diego's office. Welcome to the team!



CONSTRUCTION
New Hire



Wendy Hoier

Dempsey Construction has hired Construction industry veteran, Wendy Hoier, to lead Business Development as Senior Director of Market Development. Hoier is an accomplished commercial real estate and construction business development leader with more than 20 years' experience in sales, marketing, account development and client management. Strategic and results driven, Wendy is an expert in driving growth and generating revenue by identifying, analyzing and developing new markets while cultivating new relationships. Dempsey Vice President and Principal, Nick Alford, says "We are very excited to have Wendy as part of the Dempsey Construction team and look forward to accomplishing great things together."



PUBLIC RELATIONS AND GOVERNMENT RELATIONS
New Hire



Greg Murphy

Greg Murphy has been named Senior Manager of Strategic Partnerships at Intesa Communications Group, a San Diego-based, award-winning, strategic communications and government relations firm helping clients communicate and advocate with confidence. With 15 years of public policy and consulting experience spanning a variety of issues in San Diego County and beyond, Greg adds new capacity to the firm's government affairs work, expanding its services to include Coastal Commission advocacy, work within the burgeoning blue economy, and increases the firm's local and statewide relationships for existing clients. Prior to joining Intesa, Greg founded Blue Economy Strategies and served as Director of Corporate Development and Strategic Partnerships at BlueNalu.



MARKETING
New Hire



Nico Coetzee

Modifly, a creative media agency and subsidiary of CourtAvenue, the leading digital transformation agency, is excited to announce the appointment of Nico Coetzee as its new President. With over 20 years of global advertising and technology experience, Nico brings extensive expertise and a track record of success in growing businesses and driving innovation. In his new role, Nico will be responsible for developing and implementing scalable growth strategies, overseeing agency operations, propelling the business into new markets, cultivating and maintaining customer relationships, and fostering employee growth.