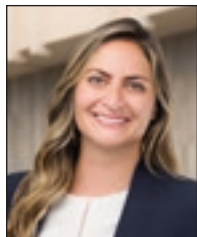


PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



LEGAL New Hire



Liann Sabatini

One of San Diego's fastest growing law firms continues to expand with the addition of highly respected criminal defense attorney Liann Sabatini in August, 2022. A proud San Diego public defender the first 10 years of her career, Liann's arrival further solidified the firm's commitment to helping good people regain control of their future when charged with a crime.

Specializing in the art of trial, Ms. Sabatini has tried over 50 cases to verdict, has been the lead counsel for over 2,000 felony cases, and is known in the legal community for her effective and zealous advocacy, her ability to command respect in any courtroom and negotiation she enters, and to obtain incredible results for her clients.

Liann can be reached at Liann@dpshapiro.com



LEGAL New Hire



Pamela Chalk

Pamela Chalk has joined Doctor Multimedia as Chief Litigation Counsel. With more than 21 years of civil litigation experience, Chalk will help the Doctor Multimedia team protect the company's intellectual property rights in the highly competitive online healthcare services market.

Prior to joining Doctor Multimedia, Chalk served as counsel to multi-national companies, municipalities, and individuals in a variety of legal disputes. These cases included issues concerning intellectual property licensing, corporate transactions, partnership and shareholder disputes, national class action matters, and legal malpractice, among others. To date, her trial judgements and verdicts exceed \$37 million for her clients.

Chalk started her position with Doctor Multimedia on Sept. 30.

For more information on Doctor Multimedia, visit doctormultimedia.com



LAW New Hire



Christopher Franich

Christopher Franich has joined Snell & Wilmer's San Diego office as an intellectual property attorney who concentrates his practice in patent prosecution, intellectual property portfolio counseling and transactions, and USPTO proceedings. He has developed and executed strategies for several clients ranging from startups to Fortune 500 companies across an array of technologies, including medical devices, instrumentation, software, machine-learning, artificial intelligence, electro-mechanical, imaging, electro-mechanical, business methods, composite structures, consumer goods generally, and design patents. Chris also has experience developing and managing domestic and international patent portfolios both before and after acquisitions.

Christopher Franich can be reached at cfranich@swlaw.com or 858.910.4782.



FINANCE AND ACCOUNTING New Hire



Melissa Perrell

Optima Office is extremely excited to bring on Melissa Perrell to help our growing list of clients. With her experience at InSperty, supporting HR clients and driving sales, she is a good fit to help Optima continue to grow. Melissa knows how to help business owners excel beyond their limits by identifying opportunities to make their business run better, grow faster, and drive more revenue.

She has a proven passion for helping small businesses succeed and communities prosper. Her expertise is in analyzing a business' best and current practices in areas associated with employee benefits, employee productivity training, turnover, and performance management.

She enjoys educating owners/execs on the value of outsourced solutions. Doing this allows owners to focus on building a culture and fulfilling their mission statement.

Melissa holds a Business Degree with an emphasis in Entrepreneurship from California State San Marcos. In her spare time, she enjoys playing with her dog, hiking, exploring new trails with her husband, and traveling abroad.

Melissa can be reached at Melissa.Perrell@optimaoffice.com



COMMERCIAL REAL ESTATE New Hire

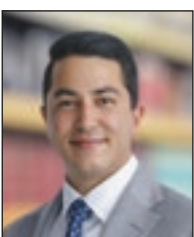


Robert Kerr

M.C. Strauss Company recently hired Robert Kerr as Director of Asset Management. Rob will assist with strategic management of the company and its properties, including asset management/property operations, acquisitions/dispositions, capital improvement projects and risk management. Rob is a seasoned professional with more than 20 years of experience in commercial real estate, both in brokerage and appraisal capacities. His knowledge, experience and extensive diverse background offers new and valuable insight to the team. Prior to joining M.C. Strauss Company Rob was a Senior Director at Intersection, Senior Vice President of Coldwell Banker Commercial SC and Vice President of NAI San Diego Commercial Real Estate Services.



LAW FIRM New Hire



Ethan Shakoori

Hahn Loeser & Parks announced the addition of Ethan B. Shakoori, who joined the firm's San Diego office as a Litigation Associate. Shakoori spent the last two years as an associate at a firm in San Diego, focusing on commercial and healthcare litigation. He also has experience representing creditors, enforcing judgments, and assisting with business reorganization, bankruptcy litigation, and tax matters.

Shakoori's practice represents clients in shareholder and partnership disputes and defending class actions and claims involving breach of contract, unfair business practices, fraud, and negligence. He is a member of the San Diego Defense Lawyers Association and the Louis M. Welsh American Inn of Court.

In 2019, Shakoori earned his J.D. from the California Western School of Law.



HEALTH INSURANCE New Hire



Kibuchi Banfield

Kibuchi Banfield will work with California employers and their brokers currently (or interested in) self-funding while achieving 15-30% in savings compared to traditional health plans. He joins Centivo as Southern California Regional Sales Lead, based in San Diego, and brings with him nearly 15 years of employee benefits experience. Centivo's proprietary networks align with proven SoCal leaders in value-based care such as Scripps Health, MemorialCare and UCLA Health. Employees can also save through Centivo's free primary care (including virtual), predictable copays and no-deductible plan design. Frustrated by sky-high renewal rates? Employees struggling to afford healthcare? Centivo offers a better way.

Kibuchi can be reached at kibuchi.banfield@centivo.com