

PEOPLE OF DISTINCTION IN REAL ESTATE



LUXURY REAL ESTATE
SCOTT WARREN & LIZ MOLINA



**Scott & Liz
Barry Estates**

Scott Warren & Liz Molina have demonstrated year after year to exceed expectations of the most discriminating clientele through their extensive knowledge and ability to guide clients seamlessly through the complexities of the real estate market.

Scott, a California native, holds a BI General Contractors license as well as a Real Estate license for 40+ years. He specializes in residential homes, the industrial commercial market, subdivision land, lots, exchanges, and trades, with an uncanny ability to create a sale when one never existed by thinking out of the box.

Liz was raised in Point Loma with a background in business management acquisitions and procurement with a focus in negotiating multi-million-dollar transactions. After advancing to Senior Buyer for Scripps Memorial Hospital La Jolla, she opened a successful service practice management company for 20+ years in the County. Handling 20+ prominent attorneys and physicians afforded her an easy transition into the real estate industry.

Scott: 619.889.7733, DRE #00580262
Liz: 858.583.9777, DRE #01324648
info@wmluxuryrealestate.com



With over 35+ years of experience, the Lotzof Group demonstrates that real estate is all about having the right information and connections to make the best decisions when buying or selling your home. In today's ever-challenging real estate market, you need a team of knowledgeable, experienced negotiators who have your best interests at heart. Our dedication to our clients has earned us numerous awards and distinctions, including a spot on the 2022 Real Trends List of the Best Real Estate Agents in America. With over \$120 Million in sales closed this year alone and an elite placement in the top 1.5% of real estate agents in the country, choose The Lotzof Group to represent you.

thelotzofgroup.com

Marc Lotzof Craig Lotzof

Realtor | DRE# 01046166

Realtor | DRE# 01211688

marc.lotzof@compass.com

craig.lotzof@compass.com

619.540.5952

858.243.4071

THE LUXURY DIVISION | COMPASS



TIM VAN DAMM
& ASSOCIATES



Tim Van Damm

Tim Van Damm is a Top Luxury Real Estate

Producer specializing in The Finest Homes in San Diego. Tim has been named America's Best Real Estate Professionals by the Wall Street Journal and is continuously Ranked as a Top Real Estate Agent in San Diego. Tim specializes in San Diego's North County with expertise in Rancho Santa Fe, Santaluz, The Crosby, Del Mar, La Jolla and beyond. He is a fierce negotiator and recently named The Best North County Realtor for 2022 by Modern Luxury Magazine.

Tim Van Damm
Luxury Real Estate Specialist
Broker Associate
Berkshire Hathaway HomeServices
DRE#02011614
(858) 663-0911
tim@timvandamm.com
timvandamm.com

PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



CGS3
LAW

REAL ESTATE
Promotion



Ann Maas

Crosbie Gliner Schiffman Southard & Swanson LLP (CGS3), a Southern California-based commercial real estate law firm, has announced the promotion of Ann Maas from senior counsel to partner. Maas, who joined the firm in 2013, will work from CGS3's San Diego offices.

According to Sean Southard, a CGS3 founding partner, this latest promotion is part of CGS3's forward-thinking strategy for continuing measured growth, which entails elevating attorneys with proven track records to senior roles – while expanding core practice areas.

"Ann's dedication to her clients and passionate commitment to fulfilling CGS3's mission of delivering a best-in-class client experience are just a couple of the many reasons she has been promoted to this level," said Southard. "She is an expert at efficiently getting deals drafted, negotiated and signed and knows instinctively how to focus on the issues that matter the most, time after time."

Throughout her more than 25-year legal career, Maas has accrued experience representing both landlords and tenants with particular emphasis on office and retail leasing and also has significant expertise in purchase and sale transactions.

Prior to joining CGS3, she was an attorney at Mintz Levin and Allen Matkins and was also in-house senior counsel at Equastone, a real estate investment firm.

Maas holds Bachelor of Arts in English from Brigham Young University (BYU) and a J.D. from BYU's J. Reuben Clark Law School.

CGS3 is a highly regarded new generation commercial real estate law firm with practice areas covering the full commercial real estate life cycle, including finance, acquisition/disposition, entity formation, tax, development, land use, leasing, distressed asset workouts and dispute resolution. For more information, visit <http://www.cgs3.com>.



CLOUDTEN
RESIDENTIAL

REAL ESTATE
New Hire



Jessica Weil

Jessica Weil has been named regional vice president of CloudTen Residential, a newly-formed Nevada-based firm that manages and operates multifamily properties throughout the West.

According to Melissa Deen, president of CloudTen, in her new role, Weil is responsible for supervising multiple employees as well as a range of multifamily properties throughout the Nevada region – requiring extensive leadership skills, oversight, and successful team member development.

"With a passion for innovation, Jessica has considerable experience in complex multifamily operations, and we are thrilled to have her join our fast-growing, visionary team," Deen said. "CloudTen has taken a more nimble, technology-forward approach to multifamily operations, and Jessica will provide the forward-thinking leadership we need as we expand in the Nevada marketplace."

Weil was most recently a regional property manager for Cushman & Wakefield's Las Vegas offices, overseeing a portfolio of 5,488 units and spearheading the day-to-day operations and profitability of numerous multifamily communities. She was also a regional property manager for Greystar Real Estate Partners, supervising 35 employees and overseeing 1,500 units.

She holds both Master's and Bachelor of Science degrees in psychology from the University of Phoenix and is a member of the Nevada Apartment Association and the NAACP. Fluent in Spanish, she is a certified apartment manager (CAM).

Founded by the principals of San Diego-based Sunrise Management, CloudTen Residential was formed in the wake of the COVID-19 pandemic to provide a more streamlined, customized, and technology-centric approach to multifamily management.

The company, headquartered in Nevada, offers renters a full gamut of services, amenities and living options. The firm's diverse portfolio of properties ranges from hotel-to-residential conversions to high-rise lease-ups to value-add properties.

For more information, visit <https://livecloudten.com/>.