

PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



INSURANCE
PROMOTION



Sam Zaiser

Sam Zaiser has been named a Principal at **Marsh McLennan Agency**. Sam joined MMA in 2015 as a Client Associate, eventually working up to Client Executive and now Principal. Sam has done a great job of finding the balance between being a high performing producer and a great team member, growing his book of business while acting as co-leader of MMA's Food & Beverage practice.



INSURANCE
PROMOTION



Madalyn Altschuler

Madalyn Altschuler has been named a Principal at **Marsh McLennan Agency**. Madalyn joined MMA in 2012 as employee benefits communication specialist and eventually became Director of Employee Health & Benefits Programs, responsible for overseeing employee health and benefits communications as well as the operations and administration of three MMA trust programs. Today, she makes an impact on MMA's National team as National Sales Operators leader.

Maddie has been a key player in initiatives ranging from sales to service, technology solutions, trust programs, and GROW (Growth in Relationships and Opportunities for Women) both regionally and nationally.



INSURANCE
PROMOTION



Tim McClellan

Tim McClellan has been named a Principal at **Marsh McLennan Agency**. Tim joined MMA in 2008 as a Client Administrator. In his current role as a Client Service Executive, he's responsible for handling the day-to-day service of client accounts and working with insurance carriers to market renewals for publicly traded clients.

In addition to managing a large client service book, Tim shares his expertise internally, and across the entire MMA enterprise. Tim goes beyond the requirements of his role to help new team members develop and learn.



INSURANCE
PROMOTION



Giovanni Pacheco

Giovanni Pacheco has been named a Principal at **Marsh McLennan Agency**. Giovanni brings nearly 30 years of experience working with mid-size, large and jumbo employer health-plans. He is regularly sought out by insurance committees, management, and labor representatives for consultation.

As a Principal and Practice Group Leader, Giovanni brings his extensive experience and expertise to benefit clients. He consults on a wide variety of health-plans by public agencies, multi-state employers, Trusts/JPAs, and employers with alternative funding arrangements. Giovanni earned his Economics degree from CSUN and has completed graduate courses in business at SDSU.



INSURANCE
PROMOTION



Bevin Melody

Bevin Melody has been named a Principal at **Marsh McLennan Agency**. As a Client Service Executive, Bevin is responsible for providing strategic guidance and counsel in the area of International Programs for our multinational organizations to meet clients' specific needs. Bevin has lived and worked outside of the US in Canada, France, and Germany, giving her an increased working knowledge and technical understanding of multinational business and making her a critical resource for our multinational clients.



INSURANCE
PROMOTION



Nora Corcoran

Nora Corcoran has been named a Principal at **Marsh McLennan Agency**. Nora joined MMA in 2012, working her way from Client Service Executive to her current role as Director of Client Services. Nora collaborates with her clients to develop long-term strategies that attract and retain high quality employees, reduce inefficiencies, and manage costs. Nora's clients also benefit from her expertise in wellness, renewal negotiations and claims analysis.

Over the years Nora has been a manager, coach and mentor to many, including our producers, functioning as a technical mentor to help facilitate their learning. She currently serves as Regional Chair of MMA's GROW program (Growth in Relationships & Opportunities for Women).



INSURANCE
PROMOTION



Yvette Beaubien

Yvette Beaubien has been named a Principal at **Marsh McLennan Agency**. Yvette is the Director of Property & Casualty Claims for MMA's Business Insurance Division and is responsible for overseeing the region's claims advocacy team. She has developed and implemented a highly effective claims management program. Serving as a liaison between clients and their insurance carriers, Yvette assists with complex insurance coverage disputes on behalf of clients. Yvette is an extremely important member of the team, and consistently delivers amazing results when advocating on behalf of clients.