

PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



COMMERCIAL REAL ESTATE – LIFE SCIENCE

New Hire

With incredible life science and biotech growth in San Diego and throughout the United States, JLL is pleased to announce that Greg Bisconti has joined the firm as Executive Managing Director. He will lead the Life Science Tenant/Occupier Representation Group focused on clients in San Diego and the surrounding areas.



Greg Bisconti

Greg joins JLL San Diego's life science experts Chad Urie and Grant Schoneman who rank among the top producing brokers in the country for the firm. Collectively, the JLL San Diego life science team has completed leases valued at more than \$2 billion since January 2020.

Finishing a 28-year career at another global real estate firm, Greg has specialized exclusively in negotiating life sciences real estate transactions for his entire 18+ year stay in San Diego. Focusing on early stage and mid cap biotech's, Greg has also led negotiations on many of largest life sciences campuses in the San Diego market.

Greg earned a Bachelor of Science in Business Administration in Real Estate and Urban Land Use from California State University, Sacramento. He is an active member of BIOCUM, BIOCUM's Capital Formation Committee, Founders Corner, LifeSciencesCares.org Advisory Committee, and Rancho Coastal Humane Society BOD.

For more information: <https://www.linkedin.com/in/labspace>



Meeting the demand of the firm's growing construction, development and redevelopment activity in San Diego and Southern California, JLL is pleased to announce that it has completed the acquisition of Gilliland Construction Management, a leader in project and construction management services for life sciences, lab, retail, hospitality, industrial, multifamily and office properties.

Founded in 2015 by Kirt Gilliland, a 35-year commercial real estate construction leader, San Diego-based Gilliland Construction Management serves clients throughout Southern California. The firm is a recognized leader in providing project management, construction management, tenant coordination and entitlement for new construction, renovations and value-add opportunities across multiple industries.

Gilliland Construction Management brings a team of eight professionals:

Kirt Gilliland	Matthew Hendry
Jason Berge	Chip Stockmeyer
Jared Cool	Kelly Zuniga
Matthew First	Scott Zuppan

JLL Project and Development Services is a leader in the development, design, construction and branding of commercial real estate projects for the world's most prominent corporations, educational institutions, public jurisdictions, healthcare organizations, industrial facilities, retailers, hotels, sports facilities and real estate owners. JLL's project management team comprises 6,800 project managers across 80 countries and is actively managing \$99.4 billion under construction.

For more information: kirt.gilliland@am.jll.com or jay.pich@am.jll.com